

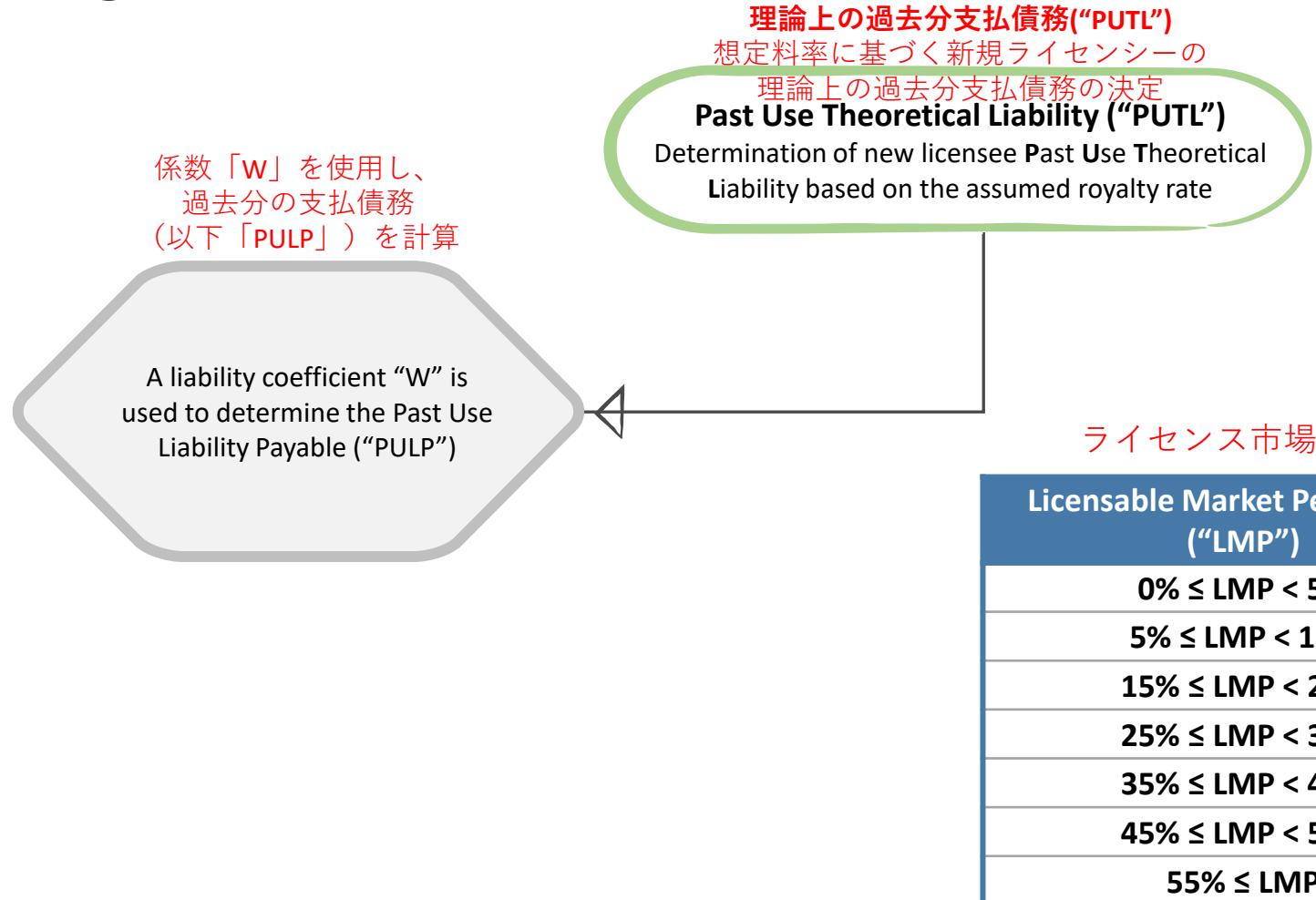
# Licensing Incentive Framework for Technologies (“LIFT”): Past Use

1/6 過去分

理論上の過去分岐払債務 (“PUTL”)  
想定料率に基づく新規ライセンシーの  
理論上の過去分岐払債務の決定  
**Past Use Theoretical Liability (“PUTL”)**  
Determination of new licensee Past Use Theoretical  
Liability based on the assumed royalty rate

# Licensing Incentive Framework for Technologies (“LIFT”): Past Use

2/6 過去分



ライセンス市場浸透率

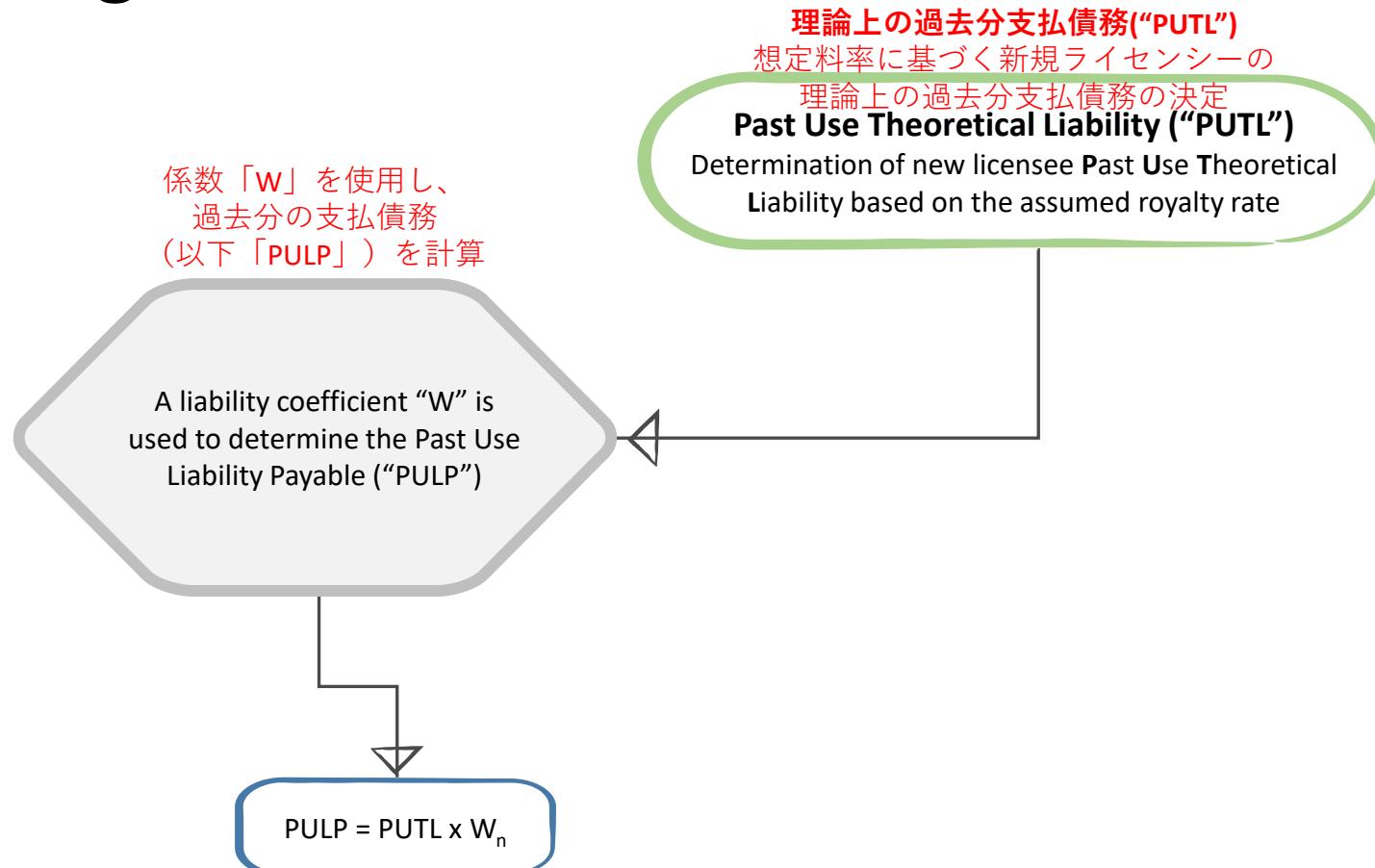
係数W

Licensable Market Penetration (“LMP”)	Coefficient W (“W”)
0% ≤ LMP < 5%	10%
5% ≤ LMP < 15%	15%
15% ≤ LMP < 25%	30%
25% ≤ LMP < 35%	45%
35% ≤ LMP < 45%	60%
45% ≤ LMP < 55%	80%
55% ≤ LMP	100%

過去分

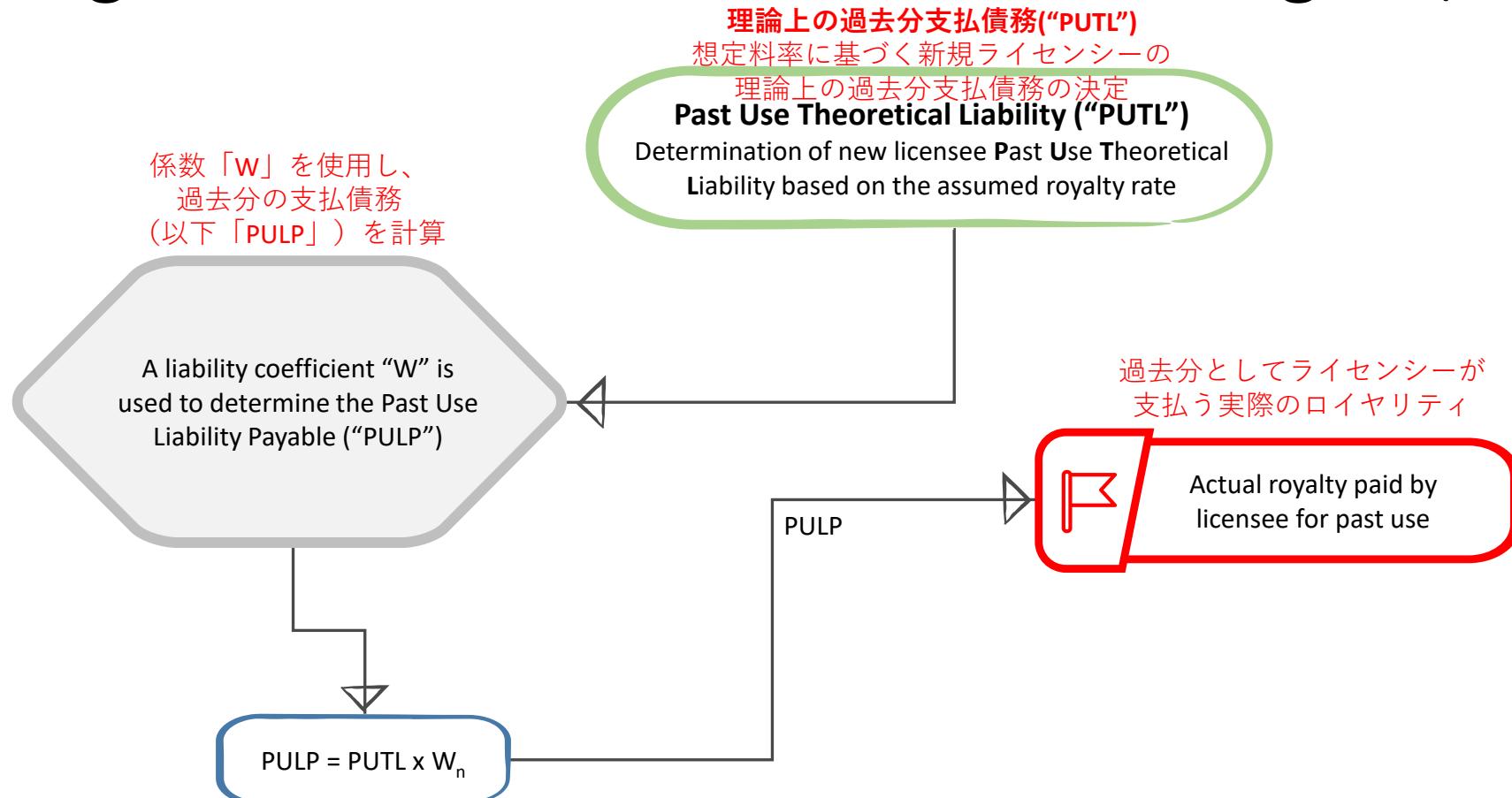
# Licensing Incentive Framework for Technologies (“LIFT”): Past Use

3/6 過去分



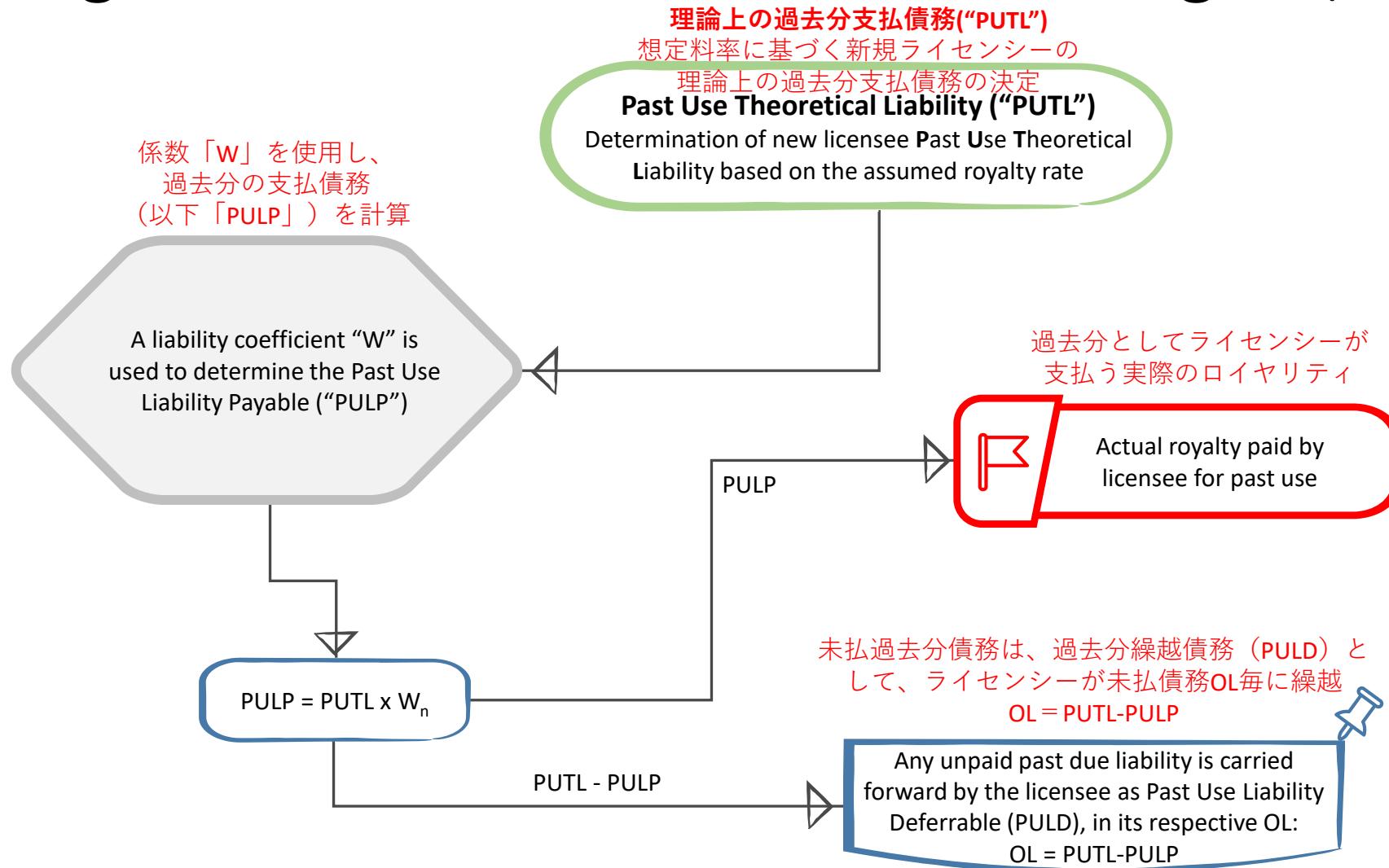
# Licensing Incentive Framework for Technologies (“LIFT”): Past Use

4/6 過去分



# Licensing Incentive Framework for Technologies (“LIFT”): Past Use

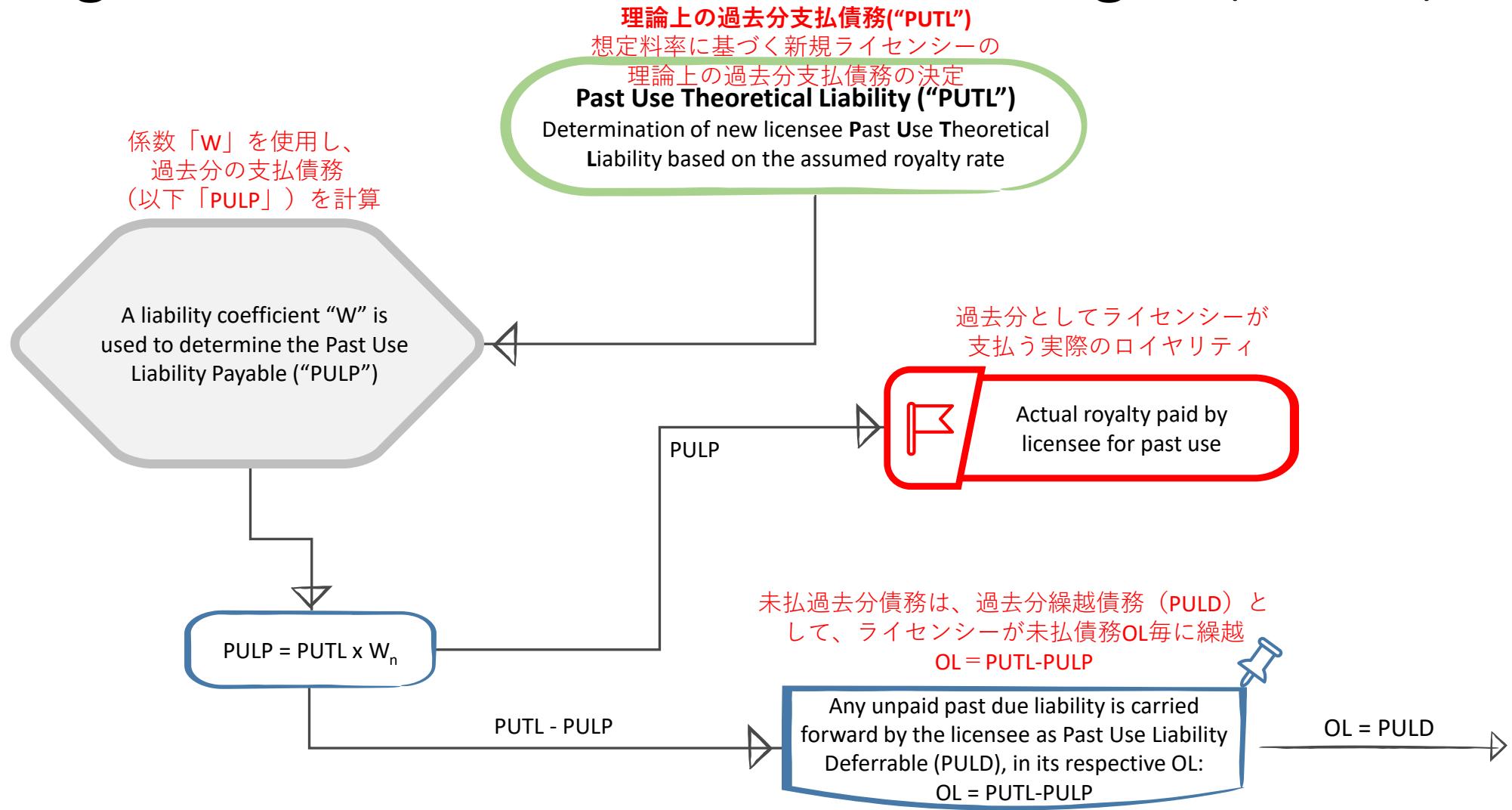
5/6 過去分



過去分

# Licensing Incentive Framework for Technologies (“LIFT”): Past Use

6/6 過去分



# Licensing Incentive Framework for Technologies (“LIFT”): Running

1/10

理論上のランニングロイヤリティ支払債務 (“RRTL”)  
想定料率に基づき、各四半期ごとに決定

**Running Royalty Theoretical Liability (“RRTL”)**  
based on the assumed royalty rate is determined in each  
quarter

ランニング

# Licensing Incentive Framework for Technologies (“LIFT”): Running

2/10

四半期ごとに決定される係数Wを使用し、  
ランニングロイヤリティ (RRP) と  
繰越ランニングロイヤリティ (RRD) を決定

A liability coefficient “W” is determined quarterly. W is used to determine both Running Royalty Payable (“RRP”) and Running Royalty Deferrable (“RRD”)

理論上のランニングロイヤリティ支払債務 (“RRTL”)  
想定料率に基づき、各四半期ごとに決定

Running Royalty Theoretical Liability (“RRTL”)  
based on the assumed royalty rate is determined in each quarter

ライセンス市場浸透率

係数W

Licensable Market Penetration (“LMP”)	Coefficient W (“W”)
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55% ≤ LMP	100%

# Licensing Incentive Framework for Technologies (“LIFT”): Running

3/10

四半期ごとに決定される係数Wを使用し、  
ランニングロイヤリティ (RRP) と  
繰越ランニングロイヤリティ (RRD) を決定

A liability coefficient “W” is determined quarterly. W is used to determine both Running Royalty Payable (“RRP”) and Running Royalty Deferrable (“RRD”)

理論上のランニングロイヤリティ支払債務 (“RRTL”)  
想定料率に基づき、各四半期ごとに決定

Running Royalty Theoretical Liability (“RRTL”)  
based on the assumed royalty rate is determined in each quarter

上限25%

Capped at 25%

$$RRP = RRTL \times W$$

ランニング

# Licensing Incentive Framework for Technologies (“LIFT”): Running

4/10

四半期ごとに決定される係数Wを使用し、  
ランニングロイヤリティ (RRP) と  
繰越ランニングロイヤリティ (RRD) を決定

A liability coefficient “W” is determined quarterly. W is used to determine both Running Royalty Payable (“RRP”) and Running Royalty Deferrable (“RRD”)

理論上のランニングロイヤリティ支払債務 (“RRTL”)  
想定料率に基づき、各四半期ごとに決定

Running Royalty Theoretical Liability (“RRTL”)  
based on the assumed royalty rate is determined in each quarter

上限25%

Capped at 25%

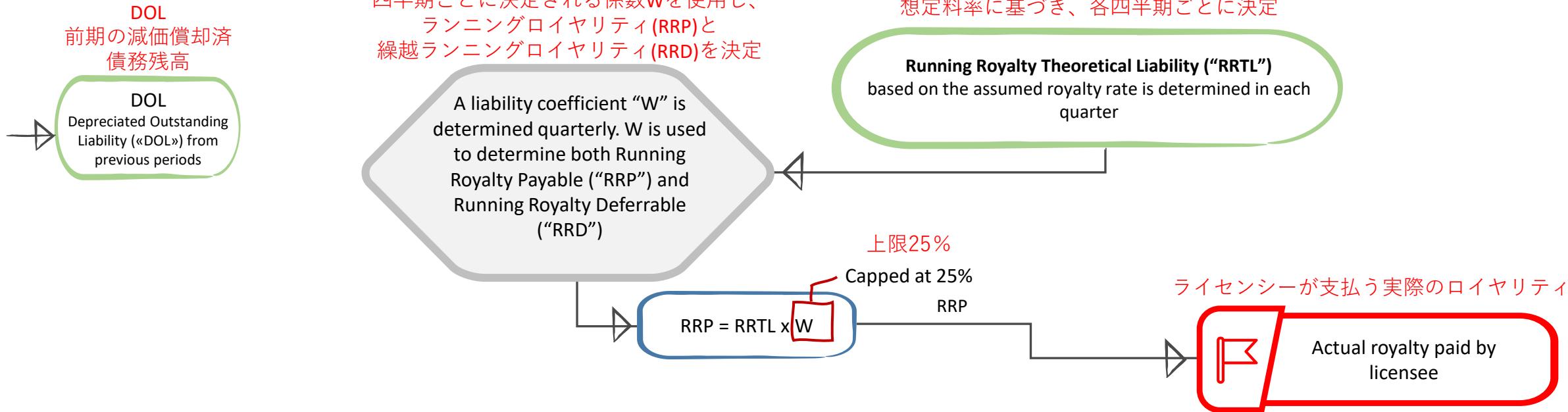
$$RRP = RRTL \times W$$

ライセンシーが支払う実際のロイヤリティ

Actual royalty paid by licensee

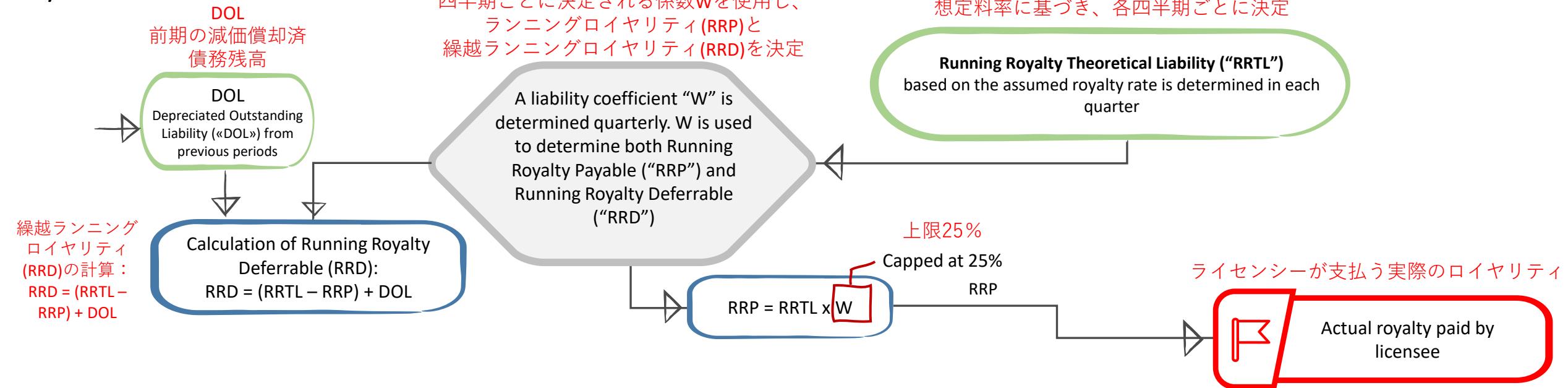
# Licensing Incentive Framework for Technologies (“LIFT”): Running

5/10



# Licensing Incentive Framework for Technologies (“LIFT”): Running

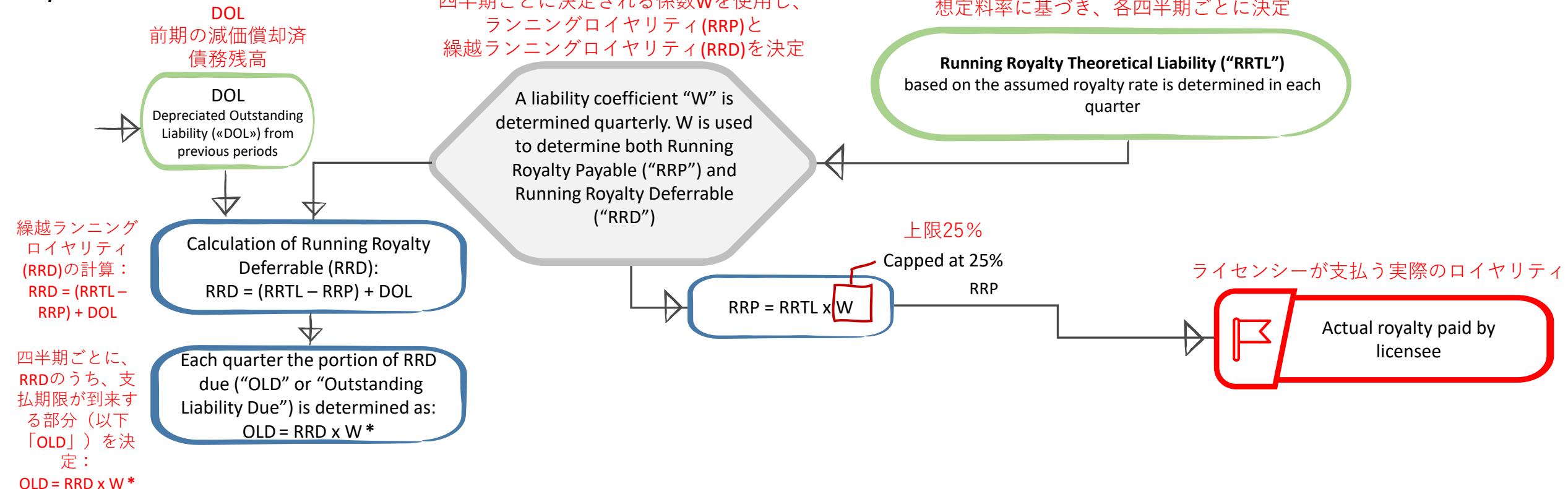
6/10



ランニング

# Licensing Incentive Framework for Technologies (“LIFT”): Running

7/10

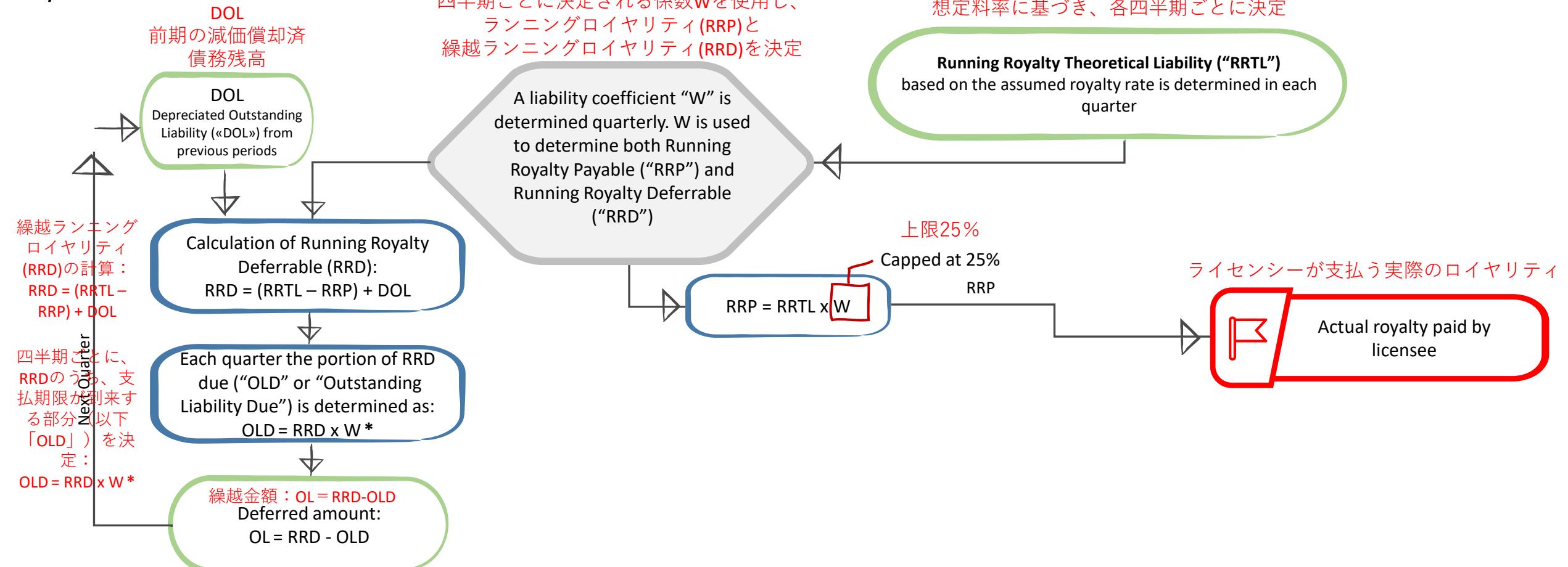


\* The difference between RRD and OLD is deferred

\* RRDとOLDの差額が繰り越される ランニング

# Licensing Incentive Framework for Technologies (“LIFT”): Running

8/10

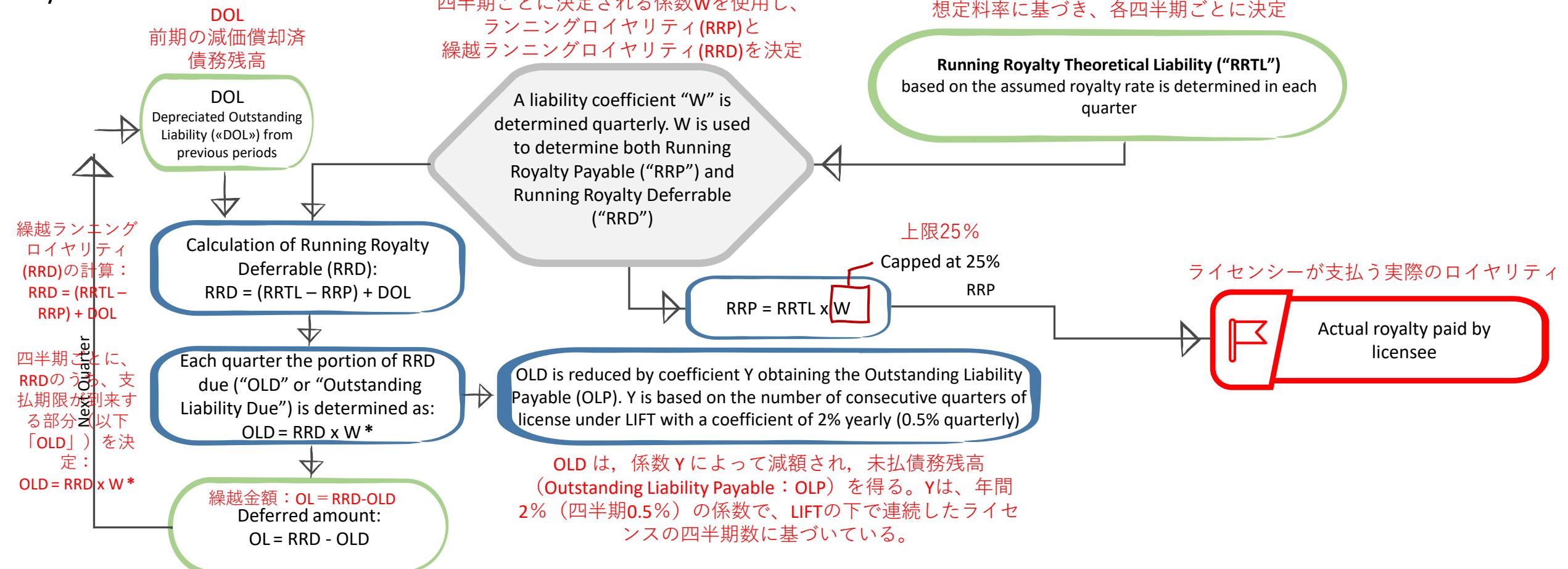


\* The difference between RRD and OLD is deferred

\* RRDとOLDの差額が繰り越される ランニング

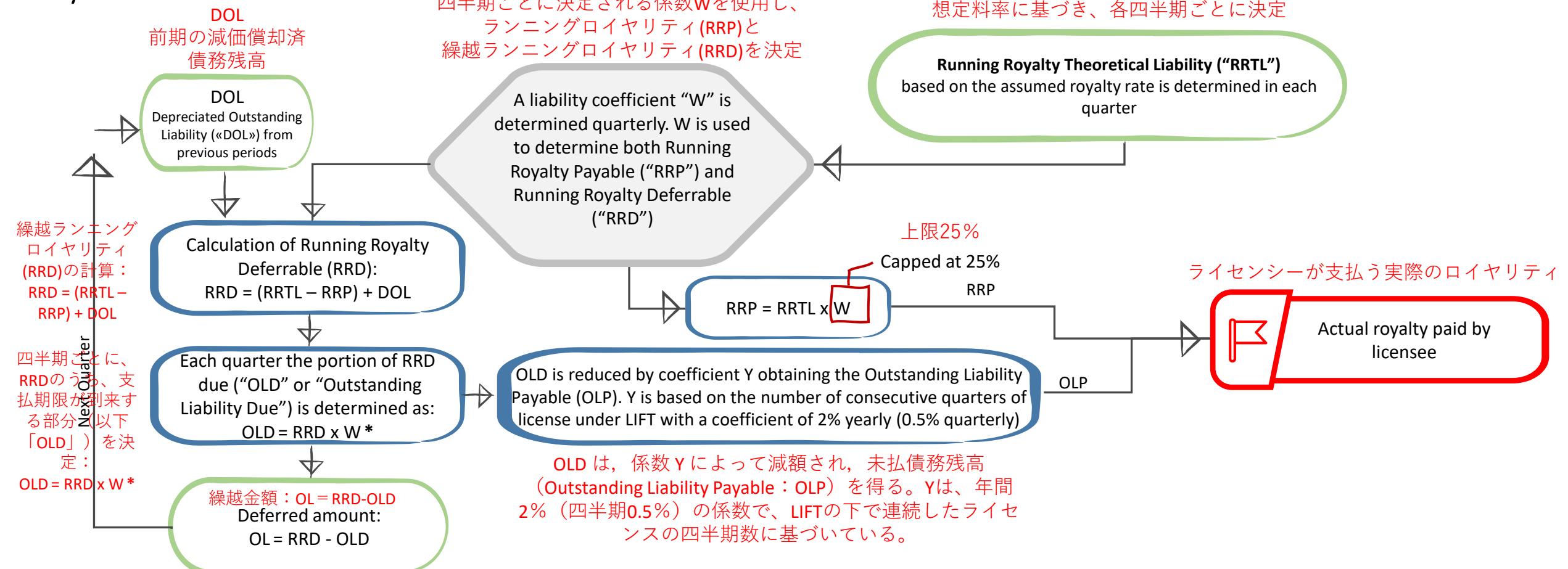
# Licensing Incentive Framework for Technologies (“LIFT”): Running ランニング

9/10



Licensing Incentive Framework for Technologies – LIFT: Running

# Licensing Incentive Framework for Technologies (“LIFT”): Running



\* The difference between RRD and OLD is deferred

\*RRDとOLDの差額が繰り越される ランニング